



# ROCCI News

Monthly review

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## ARTICLES

- **SAPS in Partnership with ROCCI and Fidelity**
- **SMME Training for ROCCI Members**
- **Business of the Year 2009**
- **Member Networking Events**
- **ROCCI Publications**
- **Rules for Effective Networking**
- **New Members Welcome**
- **ROCCI Job Seekers**
- **E-Network**

## SAPS in PARTNERSHIP with ROCCI and Fidelity

ROCCI played an instrumental role in discussions with the SAPS and Security companies in the area to ensure all round commitment from key role-players in effectively combating crime in the area.



Photo: Roy Panday (ROCCI); Director Jenny Naidoo, Station Commissioner Douglasdale Commissioner Oswald Reddy

ROCCI is therefore pleased to announce the re-introduction of the "Police Station of the Month" Award. The Police Station of the Month trophy is sponsored by **Fidelity Security Services Pty Ltd.**

Police Stations in the Honeydew Cluster will be evaluated according to various performance indicators that have been in place for some time now and is submitted electronically on a monthly basis for collective analysis by the Cluster commander's office.

The various stations in the Honeydew cluster comprise Roodepoort; Honeydew, Randburg; Douglasdale; & Florida. The Police Station winning this trophy the most times in a year will be awarded the trophy outright at the Chamber's Business of The Year event which will be held at Silverstar Casino on 7th November 2009.

**The First winner of the Station of the Month Award in June is Randburg Police Station.**

## SMME Training for ROCCI Members

ROCCI's first year of SMME training successfully culminated at the SMME Gala Dinner in April 2009 with approx 100 delegates receiving certificates.



ROCCI is pleased to announce that **BAT South Africa** have committed their support as a major sponsor of the SMME Training Programme for a second consecutive year.

The SMME Training programme is available to all ROCCI Members at no cost. The purpose of the training programme is to equip small business owners with the necessary skills essential for future sustainability.

A further benefit to delegates on the SMME programme is the opportunity to receive computer skills training sponsored by **Konitek Training and Development CC.** Konitek's commitment to the development of SMME's for a second consecutive year, ensures adequate computer skills training for qualifying delegates.

### August

#### SMME Training Programme

- 5 Aug. : Business Plan
- 12 Aug. : Access to Finance
- 19 Aug. : Guide to Taxation
- 26 Aug. : Guide to Marketing

#### Computer Skills Training

- 4 Aug : Windows XP Op System
- 5 Aug : Outlook 2003
- 21 Aug : Outlook 2007
- 11&12 Aug : Word 2003 Basic/Int.
- 13&14 Aug Word 2007 Basic/Int.
- 13&14 Aug : Excel 2003 Basic/Int.
- 11&12 Aug : Excel 2007 Basic/Int.
- 24&25 Aug :Power Point 2003
- 17&18 Aug :Power Point 2007

# Business of the Year 2009

With 23 years of unsurpassed growth in the Business of the Year Awards, ROCCI continues to honour those businesses who have achieved success and who truly embody the spirit of enterprise.

ROCCI's 2009 Business of the Year Awards is sponsored by **First National Bank** for a 3rd consecutive year.

Nominations for the prestigious 2009 Business of the Year Awards close on 15th August 2009. Finalists will be announced at a cocktail event at **Fashion TV Silverstar** on

15 October 2009 and winners will be announced at a Gala Awards event at **Silverstar Casino** on 7th November 2009.

You are invited to submit nominations for the 2009 Business of the Year Awards. Categories for nomination are as follows:

- Entrepreneurship Awareness
- Conference Facilities
- Corporate and Listed Companies
- Hotel and Accommodation
- Innovations (New business concepts)
- Lady ROCCI (Business Women of the year)

- Lady ROCCI (Community champion)
- Large Business
- Medium Business
- Professional Services (Attorney, accountants, doctors etc.)
- Restaurant
- Service Excellence
- Small Business
- Tourism (Tour operators, travel agents, leisure etc.)
- Community Support

Nomination form are available from ROCCI's



Pool Management Services received Service Excellence recognition 2008.

**Nominations for the 2009 Business of the Year Awards close**

## ROCCI Members' Networking events

**ROCCI 2009 Golf Day**  
Sponsored by  
**Standard Bank**



**Lady ROCCI Brunch**  
**For Dynamic Women**  
**In Business**  
Hosted at  
**Heia Safari Ranch**



**ROCCI New Members**  
**Certification Dinner**  
**At Croco Lodge**  
Sponsored by  
**Bestgroup**



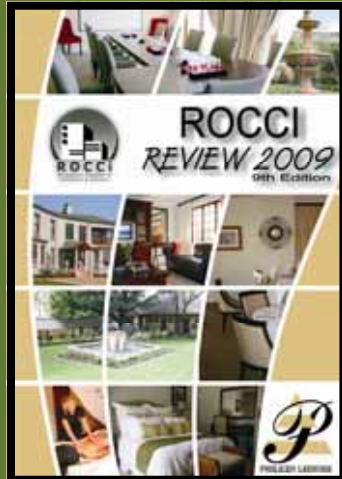
**ROCCI 2009**  
**Potjiekos Competition**  
Hosted at **Misty Hills**  
Sponsored by  
**Konitek Training & Development CC**



# ROCCI Publications A Showcase for Members



Annually since 2002



## Rules for effective networking

### Know why you should Network

Business is built on relationships and the better you are at cultivating relationships with people who are not the same as you, the easier doing business will become. Insecurities or feelings of superiority often cause people to congregate around those they've seen before or feel more comfortable with. Networking—which can be anything from a trip down to the office cafeteria or cocktails at a ROCCI event - is an opportunity to show how you can connect different people to everybody's benefit in the long run. It's about working smart, not working hard.

### What can I give?

Good networkers operate from a spirit of abundance. They look at a networking opportunity from the point of view of "what can I give", not "what can I get". As opposed to being the extrovert in the room, good networkers are excellent listeners. If you meet two interesting people at a function, and connected meaningfully with them—then you have been a success. Big-gam networkers know that little people can provide a wealth of information and opportunities. Cultivate relationships at all levels—not just at the top.

### Brand Yourself Right

If networking is the how of building your career or business, then branding is the why. Know what makes you and your business or talents unique is key to good branding, and successful networking—the X-factor, the place where you are fulfilling your life's purpose and doing the work you were meant to do. Tap into it to highlight your strengths. Start by listing your five strengths, then when you're networking, play to them constantly, massaging them to fit each interchange with potential new member of your network. Always do it in a spirit of helpfulness - and never boast.

# Welcome New Members

<b>Griffins Estate</b>	Tel. 072 842 5959	<a href="http://www.griffinsestate.co.za">www.griffinsestate.co.za</a>
<b>The Hub Princess Crossing</b>	Tel. 011 768 1717	<a href="http://www.hub.co.za">www.hub.co.za</a>
<b>The BDC Partnership</b>	Tel. 011 958 2136	<a href="http://www.thebdcpartnership.co.za">www.thebdcpartnership.co.za</a>
<b>Land Rover, Constantia Kloof</b>	Tel. 011 671 8000	<a href="http://www.landrover.co.za">www.landrover.co.za</a>
<b>ProAv Integrated Audio Visual Systems</b>	Tel. 011 472 8919	(Audio and Visual)
<b>Blue Door Brokers</b>	Tel. 011 675 7303	(Financial Services)
<b>Kaylu IT Solutions</b>	Tel. 011 791 6487	<a href="http://www.kaylu.co.za">www.kaylu.co.za</a>
<b>Beyond Travel</b>	Tel. 083 378 3900	<a href="http://www.beyondtravel.co.za">www.beyondtravel.co.za</a>
<b>SJM Administration</b>	Tel. 011 678 7088	<a href="http://www.sjmadmin.co.za">www.sjmadmin.co.za</a>
<b>The Credit Insurance Network</b>	Tel. 011 764 1791	(Credit Insurance)
<b>Esteem Solutions</b>	Tel: 011 768 6554	(Training and Development)

## ROCCI Job Seekers

### **Bookkeeper/Receptionist Required : Roodepoort R6,000 p.m.**

Experienced bookkeeper required with knowledge in Pastel Accounting system. Duties include basic reception, switchboard, general bookkeeping function i.e. invoicing, debtors, creditors, banking, petty cash, account queries and recons, etc. General office assist. Working hours Mon – Fri 8am to 4pm.

Please send CV to [rocci@rocci.org](mailto:rocci@rocci.org) and quote Ref ROC009

**Please note if you do not receive a response within 7 days of your application please regard it as unsuccessful.**

## E-Network

### **ASSET VALUATION SERVICES CC** **COMMERCIAL AND INDUSTRIAL PROPERTY VALUERS**

TEL: 011- 4773519 Email: [assetvalue@mweb.co.za](mailto:assetvalue@mweb.co.za)

Asset Valuation Services CC, specialising in the valuation of commercial and industrial properties, offers a Professional Valuation Service to all ROCCI members.

Valuations are carried out for a variety of purposes such as Purchase & Sale, Securities Exchange Listing, Balance Sheet, Insurance & Mortgage.

In addition to providing a Market Valuation of commercial and/or industrial property holdings with a motivated Valuation Report, we will AT NO EXTRA COST, also present you with a current Replacement Cost of the property being valued, for Insurance Purposes.

Contact Paul Rimbault on 011-4773519 or 083-6773841, to discuss your property valuation requirements.



### **The Voice of Business**

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