

MONTHLY REVIEW

Kloofzicht Lodge flies Australian Flag during Soccer World Cup



Brenda Dooge, Guvon Hotels Guest Relations Manager, and Mano Sequiera, Kloofzicht General Manager with Pim Verbeek, head coach of the Australian Socceroos & Gary Moretti, Team Manager.



The Qantas Socceroos confirmed that they will make Kloofzicht Lodge, situated in the Cradle of Humankind, their base camp for the 2010 Soccer World Cup.

The team has booked the lodge exclusively for the duration of the tournament.

Australia, who reached the second round at the last World Cup, have been drawn to face three-time champions Germany, Ghana and Serbia in Group D.

“We are very pleased to have settled on our plans. It is a terrific venue and allows the players to relax in secure privacy once their daily training and playing commitments are over. There are also some major benefits from being based at Kloofzicht Lodge, the training venue is close, it is at altitude, it is quiet, safe as well as offers quality service combined with great accommodation and conferencing facilities,” said Pim Verbeek, Socceroos Head Coach. “This is a fantastic opportunity for Guvon Hotels & Spas and we are committed to offering the team an unforgettable experience in South Africa” says Leon Bosch, Operations Director.

The Socceroos are expected to move into Kloofzicht Lodge about five days before the tournament starts. Kloofzicht Lodge is the flagship property of the Guvon Hotel & Spas Group. Guvon Hotels & Spas also consists of Glenburn Lodge, Bushwillow Tented Camp and Chicama Country Spa – all situated in the scenic Muldersdrift area as well as the four-star Umbhamba Lodge situated in Hazyview and Plumari Lodge in Magaliesburg. The 5 star Fairway Hotel is presently under construction on the Randpark Golf Course and due to open mid 2010.

Guvon Hotels & Spas started the year with the launch of their Central Reservations Office at Guvon House, Randpark Ridge.

Guvon Group Central Reservations number 08611 GUVON.

The “Buzz” Phrase of the decade WC 2010 !



The “buzz” phrase of this decade undeniably is **WC 2010!** Indeed, what a year and decade it will be if we as Proud South Africans join ranks as activists for our country and its people; if we combine our efforts and actively choose to ‘buy local’.

What should be uppermost in our minds and social conscience is that South Africa will still be around after 2010. Therefore our business outlook should be beyond 2010, hence the compelling message - “Buy local for 2010 and beyond”. Be Proud, and let us work together and support each other, not only for 2010 but beyond! In this manner the virtuous circle which is beneficial to all will be sustained. *Full article on www.proudlysa.co.za*





SACCI is becoming increasingly concerned at the cost to business of traffic congestion caused by poor maintenance of infrastructure – poor road conditions such as potholes and absence of street markings, non-operation of traffic lights – as well as delays in dealing with traffic accidents. These conditions are exacerbated by the extensive projects on motorways, which promise improvements in the future, but at present constitute a cost to the business community. Coupled with poor driving habits, these conditions also result in unnecessary collisions that compound the congestion.

Based on estimates of 90 000 vehicles travelling between Pretoria and Johannesburg between 06h30 and 08h30 on weekdays, with one person per vehicle and an average income of R170 per hour, SACCI conservatively estimates that the cost to the economy is approximately R15 million per hour.

This estimate does not include fuel and vehicle maintenance costs, the cost of late freight deliveries, or other associated transport and business opportunity costs. It also does not include costs related to accidents and collisions.

Costs such as these impede South Africa's already hesitant recovery from the global economic crisis. They constitute a hidden, but significant negative impact on small and medium size enterprises in particular, and add to the cost of doing business. SACCI believes that, in the interests of the greater public good, it is imperative that the causes for the congestion be addressed by the appropriate authorities and that remedies be introduced as a matter of urgency.

SACCI Presents its views on Eskom's Tariff Application to NERSA

The South African Chamber of Commerce and Industry (SACCI) presented its views on Eskom's multi-year tariff increase to the National Energy Regulator of South Africa (NERSA). In its presentation SACCI highlighted the need to realistically consider all input and operational costs.



It referred to a survey that it had carried out among its members the majority of whom had responded that the level of increase that they could accommodate was inflation plus 3% to 5%. SACCI pointed out that conservatively, inflation was likely to increase by approximately 0,3% which would put inflation outside the target range of 3 – 6%. It is estimated that approximately 500 000 jobs would be lost. The ripple effect would be reduced personal disposable income and therefore household consumption expenditure. SACCI estimated that the overall loss to GDP would be about R200 million on the most conservative basis.

SACCI proposed that the provisions in the National Energy Policy be implemented with the introduction of private participation in generation being fast tracked. SACCI recommended that Eskom be granted an inflation related increase for the period 2010/11, and that this period be used to develop a strategy that will provide South Africa with a sustainable electricity supply at a reasonable tariff. SACCI announced that it had already started a process whereby stakeholders will be involved and had convened a colloquium that would take place in Johannesburg during February. An invitation was issued to the public to attend the event where stakeholder perspectives would be presented for further interrogation towards the development of the strategy.

Members will be kept informed. For further information contact Ms Denise Chendip at SACCI on telephone 011 446 3800 or email operations@saccci.org.za.



Practical Electricity Saving Tips



Energy efficiency starts with good building design. Saving energy means examining a building closely and taking small steps to correct small things that may be wrong. These small steps have a cumulative effect and all play their part in saving on those electricity bills. For example:

- Make sure that doors between air conditioned and "un-air conditioned" spaces are closed at all times. The use of automatic doors, self-closing doors and air curtains should also be investigated.
 - Seal cracks and broken windows that allow air conditioned air to escape. Install blinds and awnings to reduce the amount of sunlight penetrating rooms through windows in summer. By opening them in winter, more heat is allowed in, reducing the need for heating.
 - In areas that have high levels of natural light, consider switching off electric lights.
 - Replace incandescent bulbs with compact fluorescent lamps. Where intense lighting is not needed replace bulbs with low energy ones.
- Check airflow through the building. If it is not efficient it will require the heating, ventilation and air conditioning system to work harder to achieve desired temperatures.
 - Use wall and ceiling insulation to reduce heat loss.

Member Comments

The Cradle of Hope wishes to thank ROCCI for referring us to one of their Members, **A.N.W. Home Renovations**.

We urgently required renovations at the House of Restoration for women and children unable to support themselves. **A.N.W. Home Renovations** sponsored the services of a painter who has been working since 23 January, and we are extremely satisfied with his service. As a NPO we rely on donations. **A.N.W. Home Renovations** check in on the job every day and have assured us of only the **best service**.

ROCCI encourages Member support! Well done to A.N.W. Home Renovations!.

SMME Training Scheduled 2010 : FREE to ROCCI Members

The 2010 SMME Training schedule offers valuable business training to "Growing Businesses" and is also open to all ROCCI Members.

This valuable training and information is offered by specialists in the field. The SMME Training programme is sponsored by British American Tobacco South Africa, who have made the programme available through Roodepoort and Durban Chambers of Commerce & Industry.

The training schedule for February, March and April 2010 is as follows:

17 February 2010

Business Plan & Access to Finance (Presented by Standard Bank)

24 February 2010

Small Business Guide to Marketing (Presented by ZA Group Pty Ltd)

3 March 2010

Small Business Guide to Taxation (SARS - To be confirmed)

10 March 2010

Business Plan & Access to Finance (Presented by FNB)

17 March 2010

The Secrets of Achieving Peak Performance in Business
(Presented by Colin Storey & Associates)

24 March 2010

Tendering Process (Presented by Local Government)

31 March 2010

Small Business Guide to Marketing (Presented by ZA Group Pty Ltd)

14 April 2010

Human Resource (Presented by COFESA)

21 April 2010

Business Plan & Access to Finance (Presented by Business Partners)



For further information and/or bookings
Contact ROCCI's SMME helpdesk
Tel 086 111 3304 or email smme@rocci.org

Support your fellow Members, and they will support YOU!

Leeuwner Maritz Attorneys

Tel: 011 475 2845



We are a dynamic, committed and progressive legal practice.

Our philosophy, broadly, entails the rendering of a specialized and exceptional service through efficient and effective solutions to legal issues, including disputes and problems. We furthermore strive to provide a personal and professional service with *inter alia* the use of the latest technology available.

We specifically emphasize the following policies in our approach to the legal profession:

- Growing a service driven culture in the workplace
- Enforcing high levels of training and education.
- Financial accuracy in concluding of matters.
- Communication and speed – minimizing our turnaround time
- The presentation of information in a practical and transparent, manner to all our clients
- To continuously strive to act as ambassadors of our clients.
- To conclude matters in an ethical manner
- Supporting the values embedded in the constitution of South

Fournos Bakery Little Falls

Tel. 011 475 7484 www.fournos.co.za



Fournos Bakery Little Falls was established in August 2008 and is the newest addition to the Fournos Bakery Family. We are conveniently located in the Life Style Crossing Shopping Centre, across the road from the Retail Crossing Shopping Centre located on Hendrik Potgieter & Cnr Nic Diederichs Blv. We are a popular meeting place for business people, friends and family alike. Come and enjoy a superb light meal served by our friendly staff at affordable prices. Sample our famous freshly baked products or try some of our delicious selections of cold meats and cheeses at our deli. Another attraction is our ready-made take-home meals or our appetizing platters helping you to cater for any event. We pride ourselves on the basis of freshness and quality of product and value for money.

Fournos Little Falls is open from 7:00 every morning, so for the early risers come join us for a scrumptious breakfast.

Electronic Mail Solutions

Tel 011 958 0139 www.e-ms.co.za



Electronic-Mail Solutions was established in June 2002. We believe that 99.9% of businesses, including our competitors, find computers indispensable, which means that computers are an integral part of day to day operation of business.

Analysis and Design is the key to any successful software or internet development, network design and hardware implementation. **Vision:** Electronic-Mail Solutions' vision is to become the preferred business and IT solutions leader and delivering the most efficient, high quality IT solution for each given scenario at the most cost effective price available.

Some Services include: Synchronization of files and folders, Security and Antivirus protection, Sharing of files and data, remote Control access to desktops from anywhere any time, etc.

Otto Krause Inc Attorneys

Tel. 011 675 2881 www.ottokrause.co.za



Otto Krause is a dynamic law firm dedicated to providing the best quality legal advice and outstanding legal services to their clients. The firm was founded by Mr Otto Krause in 2000 with the sole purpose of focusing on quality service levels and the development of long and successful relationships with its clients. It very soon started to distinguish itself from its competitors by improving customer services in the legal industry in the Westrand.

Mr Krause says : "It is very important to realize that the only manner in which true customer services can be achieved is by understanding the day to day needs and frustrations that entrepreneurs and business people experience every day. Our firm understands these frustrations and has been able to keep our clients and develop our client base mostly because of this understanding." Today the firm has a dedicated personnel corps of 26 people that continue to improve and maintain the high standard that its founding member insists on.



Connect the Dots Training and Consulting is a company that offers a wall-to-wall Project Management, Change Management, and Skills Development Training service to customers. We are BEE compliant and have a level 3

status with 110% recognition. We are accredited with the Services Seta as a Training Provider and enjoy a full membership status with IMCSA.

- We Design, develop and deliver customised training and Annual Financial Reporting Solutions
- Deliver soft skills, technical, systems and entrepreneurial training programmes
- Implement, control and Project Manage: Change Management initiatives and Business Training solutions such as ERP; Billing systems; HR and BPR.

Switch to ROCCI's New Debit order system and benefit through ROCCI Assist

Switch your membership fee payment to ROCCI's new Debit Order System and Benefit through ROCCI Assist Programme.

ROCCI now offers a more convenient method of payment for Membership subscription fees. The new debit order system was introduced in 2009. Members on the debit order system have access to additional benefits through the ROCCI Assist programme. The benefits offered on the ROCCI Assist programme include:

Roadside Assistance

Assistance with Flat Tyre; Battery Jump Start; Towing Services; Car lockout services; Emergency fuel delivery.

Household Assistance

Plumbing; Electrical; Plate glass breakage; Locksmith requirements.

Financial Assistance

Commercial Insurance; Security; Bonds & Property; Short-term Insurance

Medical Assistance

Medical advice and information Hotline; Emergency Hotline available 24 hours a day where operators will guide you through a medical crisis situation; and arrange for you to receive the support your need; Emergency Medical Response vehicle.

Preferred Suppliers

Members are listed as "Preferred Suppliers" on the ROCCI Assist Website www.bestsure.co.za/rocci_service_providers.asp. Being listed as a preferred supplier immediately gives your business exposure to a database of approximately 10 000 users.

Contact ROCCI Accounts to switch your ROCCI subscription to the new convenient debit order system and start enjoying ROCCI Assist benefits today.

Tel. 086 111 3304 or email Isabel at accounts@rocci.org to make the switch.

Job Seekers

Email your vacancies to letitia@rocci.org for free placement in ROCCI monthly newsletter

The **Tshwane Leadership Foundation** has vacant positions.

- A coordinator for the new Youth Leadership Academy
- A programme manager for the Institute for Urban Ministry
- A programme manager for Lerato House (girls at-risk)
- A Social Worker for the HIV/Aids partnership

If you know someone who may be the right fit for the job.

Please contact **Kathrin Terblanche for more information.**

Contact : Tshwane Leadership Foundation Tel: (+27) 12 3202895

Fax: (+27) 86 6799239 Email: kathrin@tlf.org.za





Lady ROCCI Encourages Business Women to become involved in networking to aid local community projects and to create an environment in which the business community and its people can flourish.

Join Lady ROCCI on Friday, 19 February 2010 for "High-Tea" with Amor Vittone.

Venue: Café D'Art. At Alice Art Gallery.

Costs : R182.40 ROCCI Members
R239.40 Non Members

RSVP : By 10 February 2010

Booking Essential as seating is limited

Contact Letitia Tel. 086 111 3304

or email ladyrocci@rocci.org.



ROCCI Weekly Networking - A 1 hour Session



If you missed out on the last networking event, we encourage you to make an effort to participate in the next 1 hour weekly network session. The weekly network sessions are held every Friday at different locations. Next network session:

Date : Friday, 19 February 2010 at 8am

Venue: Mugg & Bean, Townsquare.

Cost : Free to Members /R80 Non Members

Limited to 20 people per sessions

1 representative per company.

Contact Sonja Tel. 086 111 3304

or email membership@rocci.org

Tourism 2010 Seminar : 3 March 2010



ROCCI and FNB will be hosting a Tourism 2010 Seminar intended to provide the tourism and hospitality industry with up to date information on 2010 arrangements.

Invitations will be sent to members in the industry shortly. In the meantime, please dialise 3rd March 2010 at FNB Building off Beyers Naude Drive, Fairlands.

Details to follow.

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Reg No. 2007/008158/08 VAT No. 4920240811